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# Joseph A. Takacs Jr.

## Experience

July 2007 to present

**TheMVPSservice, LLC**

### **President, CEO/Principal**

- Timeshare Brokerage Marketing and Sales
- Sales Brokerage on-site in FL and NC

March 2002 to March 2007

**Vacation Resorts International**

### **President and COO**

- 150+/- timeshare management contracts, 300,000 interval weeks
- 27 states, Mexico and Canada
- Timeshare sales and resales totally nearly \$50M annually
- Rentals \$30M plus
- Fees billed nearly \$100M
- 2,000 plus employees

November 1998 to March 2002

**Vacation Resorts International**

### **Senior Vice President Business and Corporate Development**

- Contract renewals and new contract negotiation
- Added over 80 new management contracts through negotiation and/or acquisition
- Internal structure and pricing of programs, policies, alliances and procedures
- Broker licensing, procedures and responsibilities

April 1989 to November 1998

**Vacation Resorts International**

### **Vice President Resort Operations**

- Started Northeastern Division, from 3 properties in 1989
- States included MA, RI, CT, NY and PA
- Relocated to FL in 1991, responsible for SE Division; FL, SC, NC, GA and TN
- Daily management of on-site staff, and business development
- All Broker licensing, procedures and responsibilities

1983-1989

**Fairfield Communities**

### **Vice President Operations**

- Restaurant, Golf Operations, 9 Timeshare and 6 Whole HOA's

Resume – Joseph Takacs, Jr.

Continued

## Education

- 1990 Bachelor of Management – Lesley College SC
- 1991 Master Business Administration - Anna Maria College, Boston
- 2009 Enrolled and accepted into the Doctoral Program – The Academy of Economic Studies in Bucharest, Romania

## Licenses and Certifications

- Real Estate Broker License (30 states); MA, RI, PA, NY, SC, NC, TN, AL, GA, CA, TX, UT, CO, AZ, VT, NH, NV, OR, MO, FL, NM, WY, CT, ME, KS, HI, VA, WI, SD, IO.
  - Registered Resort Professional (RRP) ARDA – 1998
  - Community Association Manager (CAM), FL - 1991
  - Emergency Medical Technician (SC) - 1984
  - Certified Food Service Manager (Ohio) – 1974
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- Teaching Professor Emanuel University, Griffiths Business College, Oradea, Romania – 2002 to present
  - Teaching Professor Tiffin University, Bucharest Romania
  - Adjunct Professor University of Central Florida (UCF) – 2014 to present