



Teodora Nacu

• WORK EXPERIENCE

COUNSELOR – THE CHAMBER OF COMMERCE AND INDUSTRY OF ROMANIA – 07/11/2023 – Current – BUCHAREST, ROMANIA

Website: <https://ccir.ro/>

- Conducted comprehensive research and prepared official documentation for the Chamber of Commerce and Industry of Romania (CCIR).
- Organized and actively participated in business forums, seminars, foreign delegations, and other events, engaging with government officials and key stakeholders to strengthen dialogue and advance strategic initiatives.
- Assisted businesses with inquiries related to global and EU markets.
- Prepared reports on market conditions, local economic environments, and international business trends.
- Participated in meetings and diplomatic economic receptions, contributing to dialogue with international representatives and fostering cooperation on economic and trade-related topics.

CONSULTANT / BUSINESS ANALYST / RESEARCH ANALYST – ARTHUR D LITTLE – 03/12/2019 – 01/10/2023 – MILAN, ITALY

Website: <https://www.adlittle.it/>

- Monitored EU projects for the Lombardy Region, ensuring alignment with EU regulatory frameworks, and engaged with public authorities and key stakeholders to support effective implementation.
- Ensured data quality assurance, data analysis, and report production.
- Established project plans, including deadlines and priorities aligned with operational and financial objectives.
- Conducted surveys and prepared reports using internal and external databases, engaging with governmental and private authorities.
- Conducted feasibility studies, market analyses, research papers, and dashboard development for the PA.
- Ensured and supervised project process efficiency to maintain quality standards and compliance with internal policies.
- Documented project progress and provided regular updates to key stakeholders and cross-functional teams.
- Prepared project proposals, economic-financial analyses, KPI definitions, and benchmark analyses.
- Analyzed results and requirements, with experience in both macro and micro projections.

RESEARCH ANALYST – THE GOVERNMENT OF ROMANIA - DEPARTMENT OF SUSTAINABLE DEVELOPMENT – 16/07/2018 – 14/09/2018 – BUCHAREST, ROMANIA

Address: 1, Victory Square, 011791, Bucharest, Romania | Website: <http://dezvoltaredurabila.gov.ro/web/about/>

- Managed governmental projects focused on sustainability, demonstrating proficiency in management standards, resource evaluation, planning, project review, and analysis.
- Collected and analyzed data for Romania's 2018 SDGs Agenda using datasets, internal and external documents, and statistical software.
- Supported and assisted in organizing events, conferences, and forums focused on sustainability, facilitating communication and collaboration among public stakeholders.

CONSULAR OFFICER (INTERN) – CONSULATE GENERAL OF ROMANIA IN MILAN – 07/2017 – 10/2017 – MILAN, ITALY

Address: 2, Gignese Street, 20148, Milan, Italy | Website: <http://milano.mae.ro/>

- Contributed to project documentation following a defined project methodology.
- Organized consular and diplomatic events.

- Managed internal communications, provided administrative support, and performed accounting tasks.
- Collaborated with stakeholders.

9 EDUCATION AND TRAINING

09/2021 – 07/2026

PHD IN INTERNATIONAL BUSINESS AND ECONOMICS The Bucharest University of Economic Studies

PhD thesis: Sustainability of Romanian companies in a global context

17/09/2018 – 16/12/2020 Milan, Italy

MASTER IN ADMINISTRATION AND PUBLIC POLICY University of Milan

Master thesis: Domestic and international terrorism, the institutional response and the role of Information Agencies

04/10/2016 – 31/03/2017 Aachen, Germany

ERASMUS PROGRAMME - RWTH AACHEN UNIVERSITY (DEPARTMENT OF HISTORY) BSc International Relations and European Institutions (RWTH University)

21/09/2015 – 28/06/2018 Milan, Italy

BSC INTERNATIONAL RELATIONS AND EUROPEAN INSTITUTIONS - INTERNATIONAL TRADE University of Milan

Bachelor thesis: Sustainable Development: economic theories, present challenges and future scenarios

2010 – 2015 Monza

HIGH SCHOOL DIPLOMA IN ECONOMICS (ADMINISTRATION, FINANCE AND MARKETING) Institute of Higher Education Mosé Bianchi

MICROECONOMICS: AN INTRODUCTION Department for Continuing Education, University of Oxford, short course

Issued Mar 2021, No Expiration Date

KUBICLE - DATA ANALYSIS & FINANCIAL MODELING FOR CONSULTANTS

Issued Dec 2021 - No Expiration Date

9 LANGUAGE SKILLS

Mother tongue(s): **ROMANIAN ITALIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C1	C1	C1	C1	C1
FRENCH	B2	B2	B1	B1	B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

9 SKILLS

MS Office (MS Word; MS PowerPoint; MS Excel; MS Publisher; MS Outlook; MS Teams) | Microsoft Power Platform (Power BI, Power Apps, Power Automate) | Project Management Tools (MS Project, Open Project, Project Libre,...) | Basic knowledge of statistical analysis software (SAS, STATA, EViews, IBM SPSS, R) | JIRA | Communication | Leadership | Teamwork | Social Media platforms | Creativity | Attention to detail

9 DRIVING LICENCE

Driving Licence: AM

Driving Licence: B1

Driving Licence: B