



Alexandru Florin Preda

Date of birth: 10/09/1998 | Nationality: Romanian | Email address:

WORK EXPERIENCE

BUSINESSS DEVELOPMENT MANAGER – POLITICO – 11/04/2023 – Current – PARIS, FRANCE

contract negotiation with B2B / B2G stakeholders for policy monitoring services

BUSINESS DEVELOPMENT REPRESENTATIVE – ARTIPS – 19/09/2022 – 06/04/2023 – PARIS, FRANCE

business development for communication agency specialized in cultural industries

PUBLIC SECTOR CONSULTANT – E&Y – 01/10/2021 – 30/03/2022 – BUCHAREST , ROMANIA

audit for public procurement bids

EDUCATION AND TRAINING

01/10/2020 – 30/09/2022 Bucharest, Romania

MASTER DEGREE IN ENTREPRENEURSHIP AND BUSINESS ADMINISTRATION Academia de studii Economice

Field of study Business and administration not further defined

01/10/2017 – 30/09/2020

BACHELOR DEGREE IN BUSINESS AND ADMINISTRATION Academia de Studii Economice

Field of study Business and administration not further defined

SKILLS

Microsoft Office | data visualisation software | negociation en langue étrangère | customer relationship management

LANGUAGE SKILLS

Mother tongue(s): **ROMANIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
FRENCH	C2	C2	C2	C2	C2
ENGLISH	C2	C2	C1	C1	C1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user