



Curriculum Vitae Europass



Personal Information

Surname / First name **Zamfir, Andreea-Ileana**
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Nationality Romanian
Date of birth 23.01.1978
Gender Female

Job Applied for / Position

Work Experience

Period	February 2017 - today
Position held	Professor
Main activities and responsibilities	Teaching activities, seminars and practical work provided for in the curricula and syllabi (disciplines: Service Management, Services for SMEs, Strategic Diagnosis, Competitiveness of Health Organizations) Scientific research activities; Preparing and coordinating scientific activities of students.
Employer's name and address	Bucharest University of Economic Studies, Faculty of Management, no. 6, Piata Romana, district 1, Bucharest, Romania
Business or sector	Higher education
Period	Mai 2017-Martie 2020
Position held	Counselor of the Vice-Rector of Scientific Research, Development and Innovation
Main activities and responsibilities	Counseling on research, development and innovation management Development and coordination of projects that contribute to increasing institutional capacity Carrying out of reports, analyzes and strategies at university level regarding research and innovation Participation in the organization of scientific events and / or the promotion of research in the university
Employer's name and address	Bucharest University of Economic Studies, no. 6, Piata Romana, district 1, Bucharest, Romania
Business or sector	Higher education

Period	April 2016 – May 2017
Position held	Head of Research and Innovation Department
Main activities and responsibilities	Management of research and innovation activities
Employer's name and address	Bucharest University of Economic Studies, Faculty of Management, no. 6, Piata Romana, district 1, Bucharest, Romania
Business or sector	Higher education
Period	February 2013 – February 2017
Position held	Associate Professor
Main activities and responsibilities	Teaching activities, seminars and practical work provided for in the curricula and syllabi (disciplines: Service Management, Services for SMEs) Scientific research activities; Preparing and coordinating scientific activities of students.
Employer's name and address	Bucharest University of Economic Studies, Faculty of Management, no. 6, Piata Romana, district 1, Bucharest, Romania
Business or sector	Higher education
Period	February 2007 - February 2013
Position held	Lecturer
Main activities and responsibilities	Teaching activities, seminars and practical work provided for in the curricula and syllabi (disciplines: Service Management, Services for SMEs, Management Simulations, Management); Scientific research activities; Preparing and coordinating scientific activities of students.
Employer's name and address	Bucharest University of Economic Studies, Faculty of Management, no. 6, Piata Romana, district 1, Bucharest, Romania
Business or sector	Higher education
Period	October 2003 - February 2007
Position held	Teaching Assistant
Main activities and responsibilities	Teaching activities, seminars and practical work provided for in the curricula and syllabi (disciplines: Service Management, Research and Development Management, Economic Projects, Management Simulations, Management, Industrial Economics, Economics of Branches); Scientific research activities; Preparing and coordinating scientific activities of students.
Employer's name and address	Bucharest University of Economic Studies, Faculty of Management, no. 6, Piata Romana, district 1, Bucharest, Romania
Business or sector	Higher education
Period	October 2001 - October 2003
Position held	Junior Teaching Assistant
Main activities and responsibilities	Teaching seminars, practical work provided in the curricula and syllabi (disciplines: Industrial Economics, Economics of Branches, Economic Projects, Management Simulations); Scientific research activities; Preparing and coordinating scientific activities of students.

Employer's name and address	Bucharest University of Economic Studies, Faculty of Management, no. 6, Piata Romana, district 1, Bucharest, Romania
Business or sector	Higher education
Education and Training	
Period	November 2010 - March 2013
Qualification awarded	Postdoctoral studies (specializations in France and Spain)
Subjects covered / Skills acquired	Title of the postdoctoral program: "Performance and Excellence in Postdoctoral Research in Romanian Economic Sciences" Title of the individual research project: "Strategic Management Model of Service Organizations for the Use of Renewable Energy at Regional Level"
Organization name	Bucharest University of Economic Studies, School of Postdoctoral Studies, higher education institution Université Toulouse I Capitole, Toulouse, France Universidad Complutense de Madrid, Spain
National / international classification level	ISCED 6 (Level 6 – Second stage of tertiary education)
Period	June 2010
Qualification awarded	Graduation certificate of postgraduate training in the field of „Distance education management”
Subjects covered / Skills acquired	Distance learning, management, Designing and developing manuals for distance learning, Evaluation of distance learning programs quality, Teaching and communication technologies in distance learning system
Organization name	Bucharest University of Economic Studies, School of Postdoctoral Studies, higher education institution
National / international classification level	ISCED 6 (Level 6 – Second stage of tertiary education)
Period	October 2007 - March 2009
Qualification awarded	Master's Degree, specialization "English Language Education and Research Communication for Business & Economics"
Subjects covered / Skills acquired	Creative Thinking for the Study of Business and Economics, Teaching and Assessing Critical Thinking Skills, Critical Discourse Analysis, Educational Management, Improving Communication Skills, Quantitative Research Methods, Qualitative Research methods, Mixed Research Methods
Organization name	Bucharest University of Economic Studies. Faculty of International Economic Relations, higher education institution
National / international classification level	ISCED 6 (Level 6 – Second stage of tertiary education)
Period	October 2001 - May 2006
Qualification awarded	PhD in Management
Subjects covered / Skills acquired	Management in industry, construction and transport
Organization name	Bucharest University of Economic Studies, Faculty of Management, higher education
National / international classification level	ISCED 6 (Level 6 – Second stage of tertiary education)
Period	October 2002 - January 2003
Qualification awarded	Training for management simulations
Subjects covered / Skills acquired	Management simulations – PRELEM XXI

Organization name	Bucharest University of Economic Studies, Faculty of Management, higher education
National / international classification level	ISCED 6 (Level 6 – Second stage of tertiary education)
Period	October 2000 - June 2001
Qualification awarded	Postgraduate Diploma, specialization „Investments management”
Subjects covered / Skills acquired	Investments management
Organization name	Bucharest University of Economic Studies, Faculty of Management, higher education
National / international classification level	ISCED 6 (Level 6 – Second stage of tertiary education)
Period	October 1996 – July 2000
Qualification awarded	Economist / Bachelor’s Degree
Subjects covered / Skills acquired	Business management
Organization name	Bucharest University of Economic Studies, Faculty of Management, higher education
National / international classification level	ISCED 5 (Level 5 – First stage of tertiary education)
Period	October 1996 – July 2000
Qualification awarded	Pedagogical training (Graduation certificate of the disciplines in the Department of Teacher Training)
Subjects covered / Skills acquired	Pedagogy, Psychology
Organization name	Bucharest University of Economic Studies, Faculty of Management, higher education
National / international classification level	ISCED 5 (Level 5 – First stage of tertiary education)
Period	September 1992 – June 1996
Qualification awarded	Baccalaureate Diploma, valedictorian
Subjects covered / Skills acquired	Math - Physics
Organization name	Ion Creangă High School, Bucharest, High School institution
National / international classification level	ISCED 3 (Level 3 - (Upper) secondary education)

Personal Skills

Mother tongue(s) **Romanian**

Other language(s) **English, French, Spanish**

Self-assessment
European level ()*

English Language

French Language

Spanish Language

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production		Writing	
C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user
B2	Independent user	B2	Independent user	B2	Independent user	B2	Independent user	B2	Independent user
B2	Independent user	B2	Independent user	B2	Independent user	B2	Independent user	B2	Independent user

(*) [Common European Framework of Reference for Languages](#)

Communication skills	<ul style="list-style-type: none"> • Communication skills, ability to create an open psychosocial environment, availability for team work, fairness, perseverance, counseling skills, adaptability to new situations, adaptability to multicultural environments, responsibility, capacity to think economically and socially. I have acquired these skills during my educational activities in economic higher education until now.
Organizational / managerial skills	<p>Through my education and enforcement activities realized in the higher education system and research, I have acquired organizational skills: strategic thinking, flexibility, analysis, synthesis and prediction capacity, ability to respect deadlines, availability for effort, training teams to accomplish the targets. I also have experience in project management and group management.</p> <ul style="list-style-type: none"> • Participated in the organization of the International Conferences WSEAS (World Scientific and Engineering Academy and Society) in the Transilvania University from Brasov, April 11-13 2011, George Enescu University from Iasi, June 13-15 2010, Prague, Czech Republic, March 23-25 2009, conferences indexed ISI Proceedings. • Participated, starting November 2008, in the organization of the symposium of the Department of Management, called "Modern approaches in management and business economy". • Participated, in December 2002 and December 2004, in the organization of the symposiums of the Department of Management called "Management and economic performance" and "Management and competitiveness", as section secretary; • Participated in the activities held during the entrance examination at the Bucharest University of Economic Studies; • Participated, as a member, in the license commission of the faculty, starting 2007-2008 and as a secretary during 2001-2007; • Participated to the organization of the students' scientific sessions as member of the section "Reorganization and economic performance", starting 2001-2002; • Student coordinator for the development of diploma works of the faculty students; • Student coordinator for the scientific papers of the students participating in the faculty's annual session of scientific sessions; • Student coordinator for professional practice; • CDI expert evaluator starting 2007, www.experti-cdi.ro (Portal for Romanian CDI Experts); • Member in the list of List of Expert Evaluator of the International Program CORINT/EUREKA-R of the National Management of Programs Center CNMP) – Ministry of Research and Education starting 2005.
Technical skills	I use multimedia equipment. I have acquired these skills through my activities and through self-study.
Computer skills	I use computers (Windows XP, web navigator: Internet Explorer, Microsoft Office: Word, Excel, PowerPoint) and some types of office equipment. I have acquired these skills through my professional activities and self-study.
Artistic skills	Ability to dance, to draw (classic and computer drawing), to capture pictures in both analog and digital formats and the ability to write. I have acquired these skills through self-study.

Other skills Ability to write scientific papers:

- Wrote books published with ISBN, for students in the field of economic sciences and field specialists;
- Participated in over 50 symposiums and scientific session, both in Romania and abroad;
- Published over 80 articles, studies, and specialized papers in national and international scientific manifests and also in the national specialized magazines.

Editor-in-chief of the journal "Business Excellence and Management", starting its creation in 2011, BDI: REPEC, Ideas, Econpapers, Proquest, DOAJ, CEEOL, OAJI, EBSCO, Index Copernicus, ISSN 2248-1354 (print), ISSN: 2668-9219 (online), <http://www.beman.ase.ro>.

Member in the scientific committee of the following publication:

- "Business Excellence and Management", 2011, BDI: REPEC, Ideas, Econpapers, Proquest, DOAJ, CEEOL, OAJI, EBSCO, Index Copernicus, ISSN 2248-1354 (print), ISSN: 2668-9219 (online), <http://www.beman.ase.ro>;
- "Theoretical and Empirical Researches in Urban Management", 2011, BDI: PROQUEST, EBSCO, REPEC, DOAJ, ISSN 2065-3913, <http://um.ase.ro>;
- "Management Research and Practice", 2011, BDI: ProQuest, EBSCO, Index Copernicus, REPEC, Scirus, Scientific Commons, Ulrich's Periodical Directory, Cabell's Directory of Publishing Opportunities, ISSN 2067-2462, <http://mrp.ase.ro>;
- "Economia. Seria Management", 2008-2011, BDI: Cabell's, DOAJ, EBSCO, EconLit, REPEC, ISSN 1454-0320, <http://www.management.ase.ro/reveconomia/>.

Secretary of the Management Academic Society from Romania (SAMRO), Bucharest Branch, starting from November 03, 2017, <http://www.samro.ro>

Member of the Management Academic Society from Romania (SAMRO) starting from February 2012, <http://www.samro.ro>

Member in the Centre of Administration Research and Public Services in the Bucharest University of Economic Studies starting 2009.

Member in the scientific council/international scientific committee for over 30 international conferences organized abroad, 25 of those being indexed ISI Proceedings, starting 2009.

Keynote speaker and moderator of some scientific sessions in international conferences, starting 2008.

Member of the research teams of over 15 scientific research projects, obtained through competition, ten of those in the last 5 years and three in the last 5 years as project manager.

Driving license B category (1996)

Additional Information

Interests in the field of energy;

Participant at reunions and international conferences regarding energy management, education management, research management, higher education reform and regional development.

REFERENCES CAN BE PROVIDED UPON REQUEST.

Annexes

Date
10.02.2024

Signature